

# RELATIONSHIP MANAGER

- 4 to 5 days per week | Homebased and flexible working environment
- Experienced Relationship Manager role
- **Based in Auckland**, with travel within the North Island
- Use your relationship management skills to make an impact for the persecuted Church

## WHY OPEN DOORS?

In Christ, we strengthen the most persecuted. We connect the Australian and New Zealand Church with their persecuted family to deepen one another's discipleship journey. When you work with us, you'll get the chance to strengthen the faith of persecuted Christians, even in the most dangerous places.

We asked our people their thoughts on working with Open Doors, and here's what they had to say:

- *"Working for Open Doors means being challenged and encouraged in your faith every day! It's a privilege to be in a job that helps strengthen the global body of Christ."*
- *"Seeing and hearing real stories of persecution has forced me to see my walk with Christ in a new way."*
- *"It is such a joy to know that I'm using the gifts that God has given me to help serve those who need to be served."*

Working with us also provides the opportunity to be a part of regular team devotions, access to Christian counselling and mentoring, as well as coming together for bi-annual team days for fellowship, prayer, and worship.

## OUR IMPACT

Last year, our work at Open Doors helped **9,553,640** persecuted Christians across the globe, providing:

- 542,818 people with **advocacy**,
- 5,766,757 people with **biblical training**,
- 2,531,985 people with **Bibles and Christian literature**,
- 176,405 people with **emergency relief**, and
- 535,680 people with **socio-economic support**.

As a growing and respected ministry that supports persecuted Christians in more than 70 countries, we are the leading voice on Christian persecution and trusted partner to build a mature and unified global Church. We're excited to hire someone who shares the same ideals by connecting with like-minded people, partners, and communities.

## ABOUT THE ROLE

As a Relationship Manager based in Auckland, you will be a key connector between Open Doors and churches, as well as major givers. You will primarily work in Auckland, with responsibilities that at times include travel across the North Island. The focus is on building and nurturing partnerships to support persecuted Christians globally through purposeful engagement, thoughtful strategy, and clear communication.



## KEY RESPONSIBILITIES

- Develop, maintain, and deepen relationships with churches to expand the influence and reach of Open Doors within regional networks.
- Equip and empower church partners in New Zealand to engage with and support the persecuted church, helping them inspire their congregations.
- Contribute to strategy, planning, and the implementation of initiatives across Australia and New Zealand in collaboration with the Open Doors team.
- Utilise CRM systems to track and inform relationships, ensuring engagement is aligned with ministry priorities.
- Represent Open Doors through public speaking, preaching, and presentations at events, with regular travel as part of the role.
- Support major giver engagement in your region (approx. 15%), encouraging donors to invest in long-term impact.

## ABOUT YOU

You are a relational leader with deep faith in Christ and a genuine passion for serving the Church. Your strengths lie in connection, communication, and vision, turning strategic goals into authentic relationships and lasting impact.

We strongly encourage applications from people at all career stages, including those who may not meet every listed requirement but bring enthusiasm, transferable skills, and a passion for our mission. If you have a fire for serving the persecuted Church and believe you can make a difference, we want to hear from you.

## WHAT YOU BRING

- A proven track record in initiating, growing, and sustaining partnerships, working purposefully toward defined objectives
- Exceptional communicator, confident with diverse audiences in both one-on-one and group settings
- Experience developing new leads and nurturing existing networks, especially within the New Zealand Church landscape
- Skilled public speaker, experienced in delivering engaging, gospel-centred messages in churches, conferences, and media
- Ability to work well independently and collaboratively within a supportive team
- Personally committed to the mission of strengthening and equipping persecuted Christians

### Essential:

- Demonstrated success in meeting and exceeding set targets and objectives
- Excellent verbal and written communication skills
- Highly developed presentation, preaching, and public speaking skills

### Desirable:

- Experience working within Christian organisations or ministries
- Understanding of the philanthropic, donor, or fundraising environment
- Background in the not-for-profit or For Purpose sector
- Theological training and/or formal biblical qualifications

## JOIN US

If you share our passion and vision to strengthen and equip Christians facing persecution, and connect the New Zealand Church with their persecuted family, we'd love to hear from you.

Please submit a brief resume (maximum 3 pages) and a cover letter to [peopleandculture@od.org.au](mailto:peopleandculture@od.org.au)

**Applications close 5 p.m., Thursday, 29 January 2026.** Early applications are encouraged, and the position may be filled before the closing date.